

DevOps Institute Partner Program



Grow Your Business with DevOps Institute

Worldwide DevOps interest and adoption is growing at a rapid pace and with it comes the need for enterprises to train their teams on DevOps principles and practices. Quickly go to market and grow your business by offering DevOps training and certifications to your clients.

The DevOps Institute (DOI) is the Association for DevOps Professionals. Members have global access to the most innovative, inspirational and transformational DevOps networking and career growth opportunities. DOI offers a comprehensive DevOps learning solution and has set the



industry standard for relevant, current and sustainable programs. Working with respected DevOps thought leaders, we build the quality DevOps education that IT professionals are looking for.



Become a Partner

The DevOps Institute Partner program provides organizations with resources and opportunities to grow the business while supporting client needs as DevOps is an enabler in supporting organizational digital transformation initiatives. DOI invests significantly in the DevOps community and ensures the most current materials are available for Partners to leverage.

DOI Partners are a fast-growing community in more than 40 countries and spanning multiple industry verticals:

- Training Companies
- Consulting and Professional Services Organizations
- Software and Infrastructure Providers
- System Integrators

DOI licenses to Partners the latest courseware and is the accreditor of the certifications. Partners have the opportunity to ramp-up instructors or leverage third-party instructors to facilitate the course deliveries.

DOI works with exam provider PeopleCert, a global leader in the assessment and certification of professional skills.

Benefits

- Pre-sales and marketing support to properly position and promote the courses
- Marketing Assets - Access campaigns and customizable assets
- Distinguish your business with quality and up to date courseware
- Capitalize on the recognized and respected global DevOps Institute brand
- Course Finder - Add your course dates to the DOI event page to promote your courses
- Enable learners to earn credentials and digital badges
- Online Ordering - Easily order content and examinations online
- Slack channels to communicate with other REPs and instructors
- Ability to leverage over 160 hours of course materials through seven (7) certification and three (3) DrillDown courses.



DevOps Institute Course Offerings

Certification Courses

- [DevOps Foundation®](#)
- [DevOps Leader \(DOL\)®](#)
- [DevSecOps Engineering \(DSOE\)SM](#)
- [DevOps Test Engineering \(DTE\)®](#)
- [Certified Agile Service Manager \(CASM\)®](#)
- [Certified Agile Process Owner \(CAPO\)®](#)
- [Continuous Delivery Architecture \(CDA\)SM](#)
- Site Reliability Engineering (SRE)SM (in active development)

DrillDown Courses

- [Value Stream Mapping for DevOpsSM](#)
- [ITSM for DevOpsSM](#)
- Metrics for DevOpsSM (in active development)

Collective Body of Knowledge (CBOK)

DevOps is based on a collective body of knowledge and DOI actively research and influences emerging DevOps practices to create meaningful training and certification experience for everyone.

- [2018 State of DevOps Report - Puppet & Splunk](#)
- [2018 Accelerate: State of DevOps report - DORA and Google](#)
- [The Phoenix Project](#)
- [DevOps.com](#)
- [Agile Service Management Guide](#)
- [Five Unique Skills of DevOps Leaders](#)

Join the Community

The DOI Community provides invaluable access and insights from thought leaders and is an optimal way for you and your team to stay current on the latest DevOps trends, you can also invite your clients to participate in the Community.

Criteria for becoming a Partner

- Be an active legal entity for at least 12 months
- Be financially viable with sufficient resources to conduct high-quality courses
- Have provided training for at least six months
- Comply with all applicable laws, regulations and requirements
- License courseware from DOI on a per learner basis
- \$500 USD (or local equivalent) annual Partner accreditation fee (Invoiced by PeopleCert)

Criteria for becoming an Accredited Trainer

To become an accredited instructor, an applicant will need to:

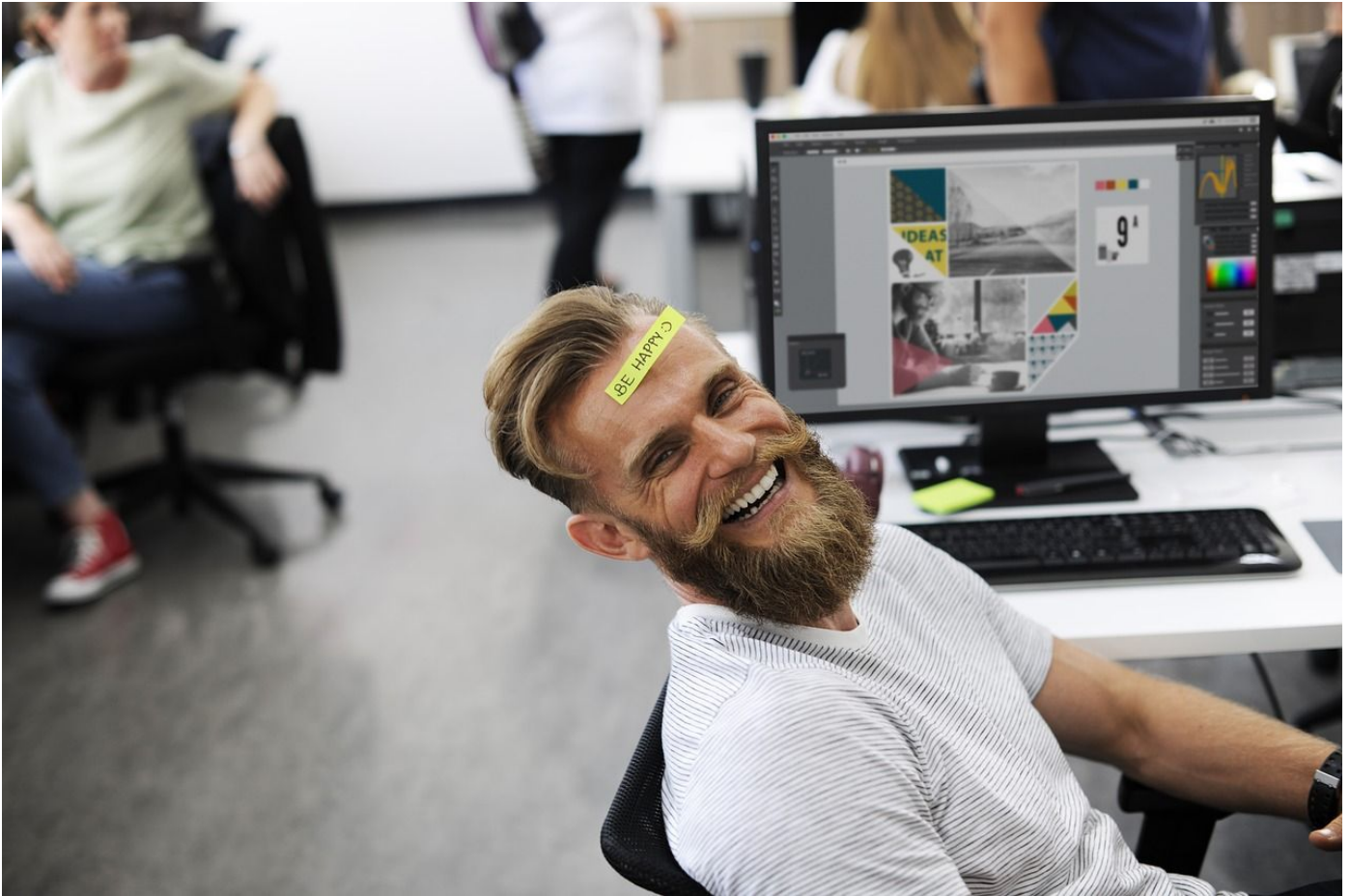
- Have demonstrable experience, credentials, and subject matter expertise on the course topic
- Have at least one (1) year of active proven training experience or extensive DevOps experience
- Successfully pass (or have passed) the appropriate course certification with a pass rate of at least 85%
- \$200 USD (or local equivalent) annual Instructor accreditation fee (Invoiced by PeopleCert)

Accredited Instructors will receive all self-study materials and exam vouchers for all examinations at no additional cost.

Partner Terms and Conditions

- Execute and abide by the Partnership agreement
- Proudly, ethically, professionally, and legally represent the DevOps Institute

- Comply with all DevOps Institute policies, guidelines, and intellectual property usage requirements
- Accurately and actively market DOI services and offerings to customers and prospects
- Use approved DOI logos and marketing assets
- Ensure that only DOI approved and accredited courseware is leveraged for course deliveries
- Make payments to DOI on time and accordingly to the terms of the Partner agreement
- Promptly notify DOI of any infringement or unauthorized use of DOI materials, logos or property
- Ensure that courses are taught only by DOI approved and accredited trainers
- Ensure a high-quality learner experience
- Ensure the quality of training by offering learner surveys and other feedback mechanisms
- Provide DOI feedback on courseware and learning experience to ensure continuous improvement
- Ensure each learner meets the eligibility requirements before authorizing a certification exam
- Ensure that the DOI copyright is visible on all DOI intellectual property
- Do not extract, copy, print or distribute DOI courseware outside of the Partner agreement
- Use social media responsibly, following the DOI Code of Conduct



Partner with Us

Join our Partner community and help educate the hundreds of thousands of IT professionals that need to acquire the new knowledge and skills to cross the cultural and technical divide that is facing organizations today.

Once we receive all the appropriate information from your organization, it normally takes two weeks to go through the Partner process but could be longer or shorter pending the information we receive.

[Sign up today!](#)