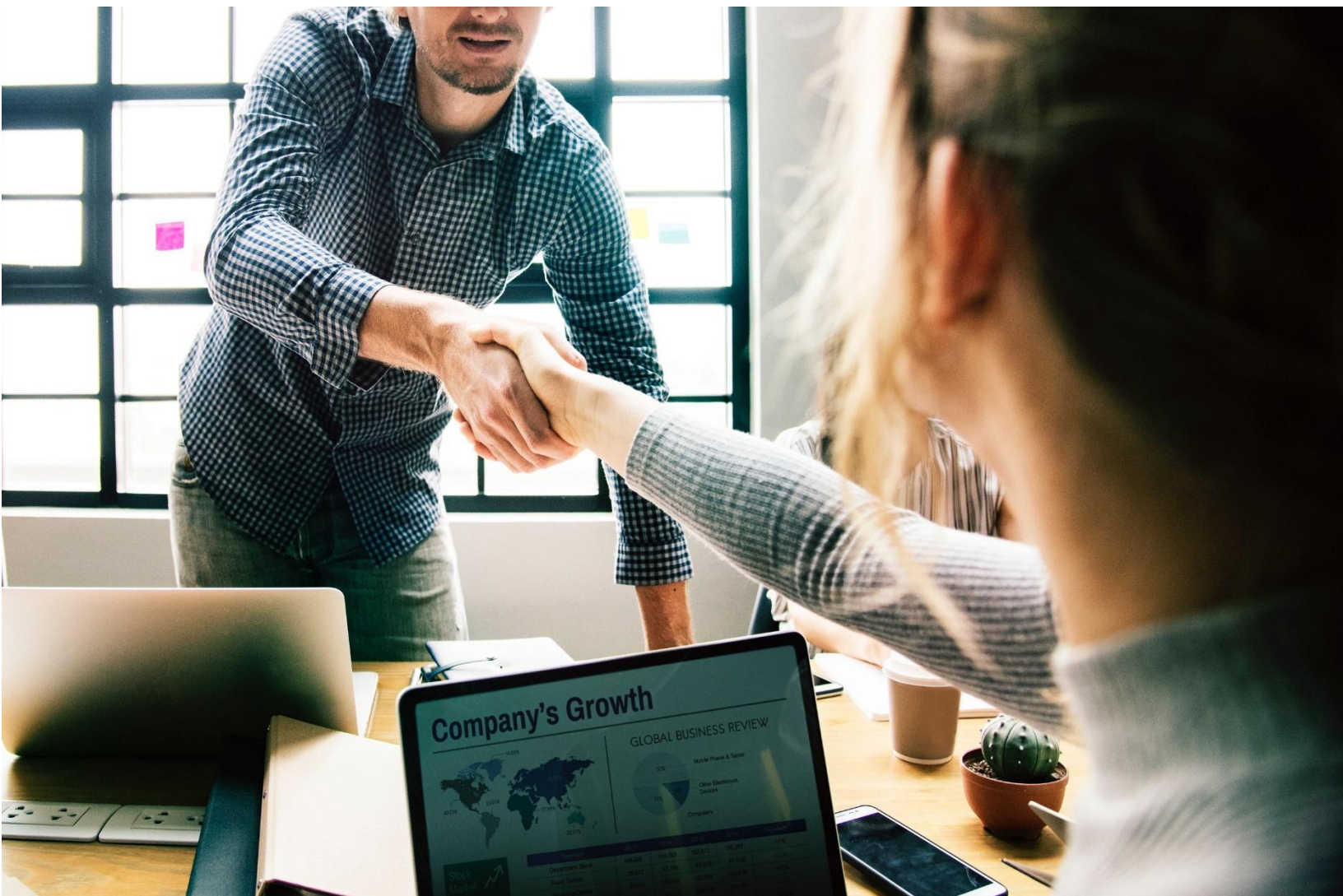
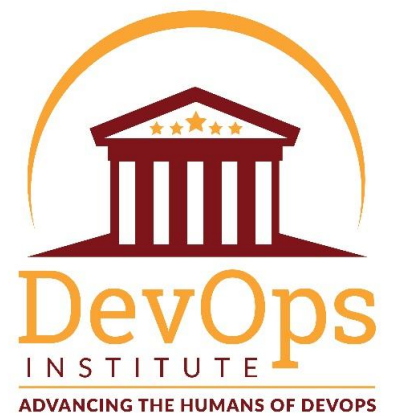


DevOps Institute Partner Program



2020



Grow Your Business with DevOps Institute



Worldwide DevOps interest and adoption is growing at a rapid pace and with it comes the need for enterprises to train their teams on DevOps principles and practices. Quickly go-to-market and grow your business by offering DevOps training and certifications to your clients.

The DevOps Institute is the premier global Association for DevOps Professionals, dedicated to advancing the human elements of DevOps. Members have direct access to the most innovative, inspirational, and transformational DevOps networking and career growth opportunities.

The DevOps Institute offers a comprehensive DevOps learning solution and has set the industry standard for relevant, current and sustainable programs. Working with respected DevOps thought leaders, DevOps Institute offers the most relevant and respected Certifications in the domain.



Become a Partner



The DevOps Institute Partner program provides organizations with top-notch resources and unique opportunities to grow the business while supporting client needs as DevOps is an enabler in advancing organizational digital transformation initiatives.

DevOps Institute invests significantly in the DevOps community and ensures the most current materials are available for Partners to leverage.

DevOps Institute Partners are a fast-growing community in more than 40 countries and spanning multiple industry verticals:

- Training Companies
- Consulting & Professional Services Organizations
- Software and Infrastructure Providers
- System Integrators



Partner Benefits

DevOps Institute licenses to Partners the latest courseware and is the accreditor of the certifications. Partners have the opportunity to ramp-up instructors or leverage third-party instructors to facilitate the course deliveries. in the assessment and certification of professional skills.



Benefits

- Pre-sales and marketing support to properly position and promote the courses
- Marketing Assets with access to customizable collateral for events and social media promotion
- Distinguish your business with quality and up-to-date courseware
- Capitalize on the recognized and respected global DevOps Institute brand
- Course Finder - Add your course dates to the DevOps Institute Conference page to promote your courses
- Enable learners to earn credentials and digital badges
- Online Ordering - Easily order content and examinations online
- Slack channels to communicate with other REPs and instructors
- Ability to leverage over 160 hours of course materials through eight certifications and two Drill-Down courses.



DevOps Institute Course Offerings



[DevOps Foundation®](#)

[DevOps Leader \(DOL\)®](#)

[DevSecOps Engineering \(DSOE\)SM](#)

[DevOps Test Engineering \(DTE\)®](#)

[Certified Agile Service Manager \(CASM\)®](#)

[Certified Agile Process Owner \(CAPO\)®](#)

[Continuous Delivery Architecture \(CDA\)SM](#)

[Site Reliability Engineering \(SRE\)®](#)

Drill-Down Courses



[Value Stream Mapping for
DevOpsSM](#) [ITSM for DevOps](#)



SKIL Framework

The SKIL Framework represents our holistic ecosystem of knowledge and learning that will continue to grow as we develop and curate the industry's best thinking and make it readily available to the DevOps community.

The integrated parts of S-K-I-L form a framework consisting of knowledge, continuous learning and certifications, all designed to advance professional careers, support IT transformations and meet the needs of the DevOps community.

The SKIL Framework is dedicated to advancing the human elements of DevOps.

The 4 Pillars of the Framework are:

- **Skills** to develop career growth
- **Knowledge** for DevOps understanding
- **Ideas** to spark innovation and
- **Learning** based on DevOps know-how

Collective Body of Knowledge (CBOK)

DevOps is based on a collective body of knowledge and DevOps Institute actively researches and influences emerging DevOps practices and is the ONLY organization that continuously improves and updates the offerings based on the latest developments in the market to create educational and certification experiences for everyone, including materials from the following sources:

- [2019 Upskilling: Enterprise DevOps Skills Report - DevOps Institute](#)
- [2019 State of DevOps Report - Puppet Labs, CircleCI & Splunk](#)
- [2019 Accelerate: State of DevOps report - DORA & Google](#)
- [The Unicorn Project](#)
- [DevOps.com](#)
- [Agile Service Management Guide](#)
- [Five Unique Skills of DevOps Leaders](#)





Criteria for becoming a Partner

- Be an active legal entity for at least 12 months
- Be financially viable with sufficient resources to conduct high-quality courses Have provided training for at least six months
- Comply with all applicable laws, regulations and requirements License courseware from DevOps Institute on a per learner basis
- \$500 USD annual Partner accreditation fee

Criteria for becoming an Accredited Trainer

To become an accredited instructor, an applicant will:

- Have demonstrable experience, credentials, and subject matter expertise on the course topic
- Have at least one (1) year of active proven training experience or extensive DevOps experience
- Successfully pass (or have passed) the appropriate course certification
- \$200 USD annual Instructor accreditation fee

Accredited Instructors will receive Trainer Self-Study materials and one exam voucher at no additional cost. Additional exam vouchers to ramp-up on the other courses, can be purchased at a discounted rate.



Partner Terms and Conditions



- Execute and abide by the Partnership agreement
- Proudly, ethically, professionally, and legally represent the DevOps Institute
- Comply with all DevOps Institute policies, guidelines, and intellectual property usage requirements
- Accurately and actively market DevOps Institute services and offerings to customers and prospects.
- Use approved DevOps Institute logos and marketing assets
- Ensure that only DevOps Institute approved, and accredited courseware is leveraged for course deliveries
- Make payments to DevOps Institute I on time and accordingly to the terms of the Partner agreement Promptly notify DevOps Institute of any infringement or unauthorized use of materials, logos or property
- Ensure that courses are taught only by DevOps Institute approved and accredited trainers
- Ensure a high-quality learner experience and quality of training by offering learner surveys and other feedback mechanisms
- Provide DevOps Institute feedback on courseware and learning experience to ensure continuous improvement



Partner Terms and Conditions



- Ensure each learner meets the eligibility requirements before authorizing a certification exam
- Ensure that the DevOps Institute copyright is visible on all DevOps Institute intellectual property
- Do not extract, copy, print or distribute DevOps Institute courseware outside Partner agreement
- Use social media responsibly, following the DevOps Institute Code of Conduct



Partner with Us



Join our Partner community and help educate the hundreds of thousands of IT professionals that need to acquire the new knowledge and skills to cross the cultural and technical divide that is facing organizations today.

Sign up today!

